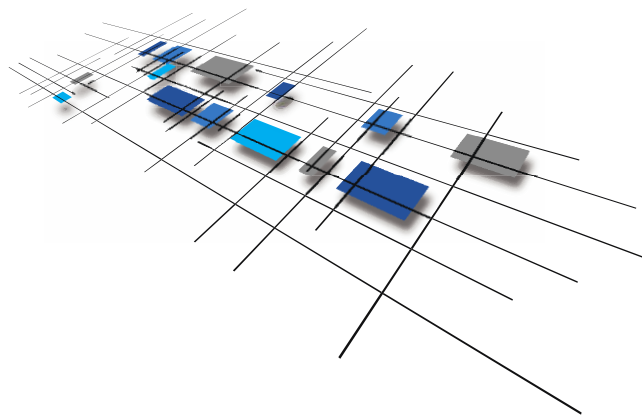


Helping Waste Management and Recycling companies succeed



Wellden Turnbull works with small and medium size waste management companies to help them finance and maintain mission critical equipment, as well as introducing a fresh approach to grow reputation and improve financial health.



Allow me to introduce myself

Hello my name is Oli Spevack and with the help of the firms Co-Directors, run Wellden Turnbull, a top 75 firm of Chartered Accountants and Tax Advisors with offices in London and Surrey.

I am writing to introduce myself as I assist clients in the waste management and recycling sector, specialising in accounts, audit and business planning, including systems and process design using IT.

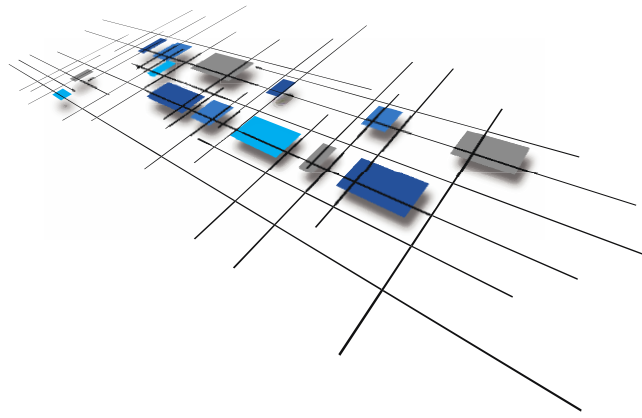


I am aware that waste management becomes more relevant with every year, and that government legislation and landfill levies result in companies needing to think differently about how they manage waste. I also follow the recycling agenda in the UK which is also having a major impact. I am therefore able to provide the most accurate and relevant advice for my clients who are in your sector.

Waste management and recycling - today's issues

The waste management and recycling sector in the UK is very competitive, and we are fully aware of some of the issues that businesses like yours are facing today:

- The Government continues to promote a move away from landfill
- Any overcapacity leads to increased price competition
- Due to the recession waste volumes have fallen over the past 5 years
- Increases in disposal costs, with reductions in recycling margins
- If you are a UK business, then regional variances make your business model more complicated
- EU regulations that put pressure on margins



How we will help you

There are a number of ways we can help your waste management business thrive:

- We will help you formulate your business strategy
- Ongoing investment continues to be a necessary evil due to the ever changing landscape in the waste management sector. Don't worry our advice regarding Capital Expenditure is second to none.
- By and large overheads in your industry are high, so it is essential that your finances are tightly managed, We can assist with every aspect of this area, allowing you to focus on building your business.
- Our Tax Department has a wealth of experience in assisting companies just like yours. Don't pay more tax than you legitimately have to.
- If you are thinking of buying a business in this sector, or indeed selling your own, we have a wealth of experience. Knowing how to buy or sell successfully is a matter of expertise and skill. We have these in abundance.

And finally a little bit about Wellden Turnbull

We are a Top 75 Accountancy Magazine practice, and we are fully accredited to the Institute of Chartered Accountants and Chartered Institute of Taxation. Our team of professional chartered tax advisors and statutory auditors provide high quality accounting and tax advice, across a broad range of industries.

We also offer a wide spectrum of expertise and services to improve the overall performance and profitability of your business, as well as taking care of all your personal financial needs.

I would be more than happy to meet you for a 'free, no obligation, consultation, to see if we can help you and your business.

My contact details are:

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